

Venue

Bates Wells Braithwaite
10 Queen Street Place
London EC4R 1BE

Timings

09.30 Arrivals and Coffee
10.00 Meeting start
16.00 Meeting close

SEMINAR OBJECTIVES

- Brings a much needed focus to the needs and interests of social enterprises rather than those of the social investors
- Will include our unique 'reverse dragon's den' in which social enterprise leaders quiz fund managers about their specialist products for social enterprises seeking to grow
- Aims to provide inspiration with stories of what is possible and give some much-needed insight and lessons learned using experience from the social enterprise leaders
- Will update participants with the latest innovation in social finance and tax!
- Includes opportunities for Q&A, group discussion as well as networking with peers and experts
- Sponsored by Big Society Capital

PROGRAMME**10.00 Welcome & Introduction**

Jonathan Bland, Social Business International
Julian Blake / Luke Fletcher, Bates Wells Braithwaite
Geetha Rabindrakumar, Big Society Capital

10.20 Reverse Dragons Den

Social Investors pitch to a panel of social enterprise leaders and a 'winner' is selected based on criteria set by the leaders (five funders and five social enterprise leaders)

Leaders:

Dai Powell, HCT Group
Alastair Graham, Golden Lane Housing
Matt Stevenson-Dodd, Street League

Funders:

Peter Kelley, Charity Bank
Ed Siegel, Big Issue Invest
Caroline Tulloch, Bridges Ventures
Vinay Nair, Social and Sustainable Capital
Mark Bickford, The FSE Group

Range and Dimension of SIFIs

Geetha Rabindrakumar, Big Society Capital

11.40 Break**12.00 Tax and Innovation****1. Social Investment Tax Relief (SITR)**

The what, why & how of SITR: Neil Pearson, independent SITR Specialist
GET IT Campaign: Melanie Mills, Big Society Capital
Fairshare South West Case Study: Donna Thomas, Resonance

2. General Tax and VAT Update

Corporation tax and planning opportunities for social enterprises; VAT planning and update for social enterprises, Employee Ownership for public sector spin-outs
Scott Harwood and Kate Fisher, RSM (formerly known as Baker Tilly)

13.15 Lunch & Networking**14.00 Deal management – Expert insights and top tips**

Advice from experts and on the key things involved in doing deals for commercial finance including: getting investment ready, how to structure a deal, negotiating a deal, the use of intermediaries such as lawyers and what you can do your self

Presentations:

Luke Fletcher (or Jim Clifford), Bates Wells Braithwaite
Rod Schwarz, ClearlySo

Social Enterprise Leaders Panel, including:

Dai Powell, HCT Group
Alastair Graham, Golden Lane Housing

15.00 Break**15.15 Leaders and Investors Funding Panel**

Three social enterprises looking to raise finance will present their needs and receive constructive critical support from a panel of investors and leaders, for example: what kind of financial products will be suitable and how to structure the investment in the best way taking account of risk profile and nature of the investment; investment best practice and peer led experience.

Social Enterprise Leaders Looking for Finance

Mike Trace, RAPt
Hugh Pelham, Community Foster Care
Dave Dawes, Nurse First

Panel

Dai Powell, HCT Group
Matt Stevenson-Dodd, Street League
Christine Change, Big Society Capital
Peter Kelly, Charity Bank
Ed Siegel, Big Issue Invest

16.25 Conclusions from the day

Luke Fletcher, Bates Wells Braithwaite

16.30 End